

# FLUID



FALL 2016  
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## STADIUM UPGRADE MIAMI & ATLANTA



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Tier **2**



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# WELCOME

It's amazing how quickly time flies when you're having fun. The summer months sailed by with many exciting activities taking place throughout the PIRTEK network. I hope you also had a great summer!

In late August, PIRTEK USA launched the new Tier 2 Franchise platform. This new program supports our standard franchise and opens the door to business ownership for a wider group of entrepreneurs. The program has gained a lot of attention across the nation and we look forward to progressing forward with more entrepreneurs coming on board as a PIRTEK Franchisee. The PIRTEK USA website also features details about the program and provides a Frequently Asked Questions. Visit [www.pirtekusa.com/franchising-opportunities](http://www.pirtekusa.com/franchising-opportunities), call 1-888-774-7835 or email [kferretti@PirtekUSA.com](mailto:kferretti@PirtekUSA.com).

This issue of Fluid Magazine highlights many of the summer activities that took place around the country.

In July, PIRTEK O'Hare in Chicago had the opportunity to provide emergency service to Stageline Company supporting the annual Lollapalooza music festival.

In the southeast, PIRTEK Centers in Miami and Atlanta both kept busy with assisting contractors on projects at football stadiums before the season kicked off.

Other articles inside, include charity fundraisers and golf events to PIRTEK news from around the world.

Our Meet the Franchisee feature spotlights Matt and Kathy Valkovic, owners of PIRTEK Monroeville in Pittsburgh, PA. Matt and Kathy have been Franchise Owners for over 12 years and they have done an extraordinary job providing the PIRTEK service to the companies in the area.

As proud supporters of the Chris Kyle Frog Foundation, I also want to take the opportunity to highlight their new quarterly feature in Fluid Magazine. We are pleased to share and help spread the terrific work they do within the Veteran and First Responder community.

Now that we are mid-way through fall and Thanksgiving, Christmas and the New Year is quickly approaching us, I would like to take this opportunity to wish you and your family a wonderful holiday season.

Until next time,

GLENN DUNCAN

*In late August,  
PIRTEK USA  
launched the new  
Tier 2 Franchise  
platform*

# PIRTEK KEEPS THE BALL MOVING FOR STADIUM BUILDERS, RENOVATORS

The construction and renovation of sports stadiums is big business these days. It also entails big pressures: Any construction downtime can jeopardize prospects of hitting the deadline in time for opening day.

That's where PIRTEK plays a critical role. When cranes, man-lifts, earthmovers and other hydraulic equipment have problems with hoses, a PIRTEK Mobile Service Vehicle can show up onsite quickly to provide the desperately needed maintenance – on the spot.

## Atlanta's 'go-to guys'

That timeliness has made PIRTEK a valuable commodity in the Atlanta areas, a hub of stadium-building in recent years.

"You're talking about hundreds of pieces of equipment around the Braves' stadium and the Falcons' stadium," said Mike McCarthy, owner of PIRTEK Norcross in Norcross, GA, and PIRTEK Dobbins in Marietta, GA. "We're the go-to guys for hydraulic leaks on that equipment. It doesn't matter where the machine is, they can call PIRTEK and we can do it right away."

PIRTEK is the only franchise of its kind in the United States, providing hydraulic and industrial hose replacement sales and services. There are 58 PIRTEK Service & Supply Centers and a fleet of Mobile Service Vehicles throughout the United States. Globally, PIRTEK has more than 400 locations and 2,000 Mobile Service Vehicles in 23 countries around the world.

## Under construction

In metro Atlanta, construction is ongoing at two future sports venues: Mercedes Benz Stadium for the NFL's Atlanta Falcons, and SunTrust Park for Major League Baseball's Atlanta Braves. When there's



hydraulic- and pneumatic-hose trouble at either site, contractors call PIRTEK to keep operations flowing.

*Helping companies  
meet their deadlines  
is part of our strong  
sales strategy.*

"We provide a one-hour ETA in metro Atlanta that our customers have come to depend on," McCarthy said. "One big thing that sets us apart is that we go the whole distance: getting the hose off, fitting it, putting it back on to get the equipment up and running again. Some of our competitors will customize a hose, but they won't install it. We're a turnkey operation – we get in pretty deep."

Both Atlanta-area stadiums are set for completion in 2017. Mercedes Benz Stadium will be hosting the Super Bowl in 2019. As the builders inch toward those deadlines, properly running equipment is a must. "These contractors are under huge time pressures," McCarthy said.

McCarthy has been a PIRTEK owner for 13 years. Together with PIRTEK Red Oak on the south side of Atlanta, their fleet of 10 vehicles covers an area that runs from Rome, GA, all the way down to Macon – geography PIRTEK can hit within the 60-minute timeframe.

## Miami renovations

Atlanta isn't the only place where PIRTEK helps keep stadium work on track. The Miami Dolphins' stadium is getting a

major renovation as a fleet of cranes lifts components into place for new audio, video, lighting and an open-air canopy. When one of those cranes needed hydraulic hose replacements recently, the crane company contacted PIRTEK Doral in Doral, FL, to do the job.

Currently called Sun Life Stadium, the venue in Miami Gardens, FL, is home to the NFL's Dolphins, the University of Miami football and the Orange Bowl games. The retractable canopy being installed will give fans relief from the sun while allowing enough of the natural light in to sustain a natural grass field. The goal is to have the renovations set for the Dolphins' September kickoff.

## Keeping cranes rolling

One of the cranes, however, had two hoses that needed attention before it could do any more work. A PIRTEK technician examined the hydraulic hoses and performed all the custom fitting inside the vehicle.

In addition to doing the necessary repairs on the crane, the technician performed a proactive check of the other hoses and discovered that three of them would soon require servicing. As a result, the company called PIRTEK back onsite to do the work a few weeks later.

"They really didn't want to wait until the hoses blew, so they called us to replace those, too," said Carlos Shortt, owner of PIRTEK Doral since it opened in October 2015.

PIRTEK Doral has four Mobile Service Vehicles and a staff of seven. The proactive hose inspection was consistent with Shortt's philosophy of serving customers in the long term.

"We want to build relationships with the customer, so it's more than just doing one job for them," he said. "We want to tell them, 'We'll be here for you.' They can be confident that we'll do all the work in the long term, not just in the moment."

Shortt added that customer comments indicate his efforts have been paying off. "They tell us they can count on us, and they know we're going to be ready for them anytime," he said. "It's because we work 24 hours a day, seven days a week, with an ETA of one hour. Helping companies meet their deadlines is part of our strong sales strategy."

## PIRTEK O'Hare Answers Emergency Call to Fix Hydraulic Loading Dock Issue at Lollapalooza



### Setup for annual concert in Chicago hits glitch; PIRTEK shows up to replace hoses, keep show on schedule.

The show must go on. And in Chicago recently, PIRTEK was working behind the scenes to ensure it would.

Lollapalooza is an annual music festival that tours North America with acts that include alternative rock, punk, metal and comedy. The event was in setup mode on July 25 in Chicago when crew members noticed the loading dock to the stage was a foot too low. The hydraulic mechanism that raises and lowers the loading dock had a hydraulic leak and wasn't functioning.

Montreal-based Stageline, the company that was setting up the temporary stages in Chicago, began scouring the area for someone to replace the hydraulic hoses.

"They called a repair company up, and those people said the job would take three days," said Bert Banaszak, branch manager of PIRTEK O'Hare in Elk Grove Village, IL. "So the customer did an internet search and found us."

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As soon as the call came in, one of PIRTEK O'Hare's Mobile Service Vehicles made a beeline for the venue on Lakeshore Drive. "Even with the Chicago traffic, we arrived onsite within an hour to do the work," said Banaszak, adding that the city's safety inspector was onsite when they got there to

oversee the process.

Banaszak and his technician, Eric Hooten, performed the work efficiently and quickly. "We were in and out in 20 minutes," Banaszak said.

"The job was done perfectly," said Frank Perron, stage technician for Stageline. "They were super-fast, they did the job in no time and it was done professionally – no leaks."

Stageline builds mobile hydraulic stages and deploys them at major concert venues throughout North America. Their products are in use at over 20,000 events in more than 50 countries every year. Perron said he plans to call a nearby PIRTEK USA location if any other stages in the United States need hose work in the future.

"The job was awesome," Perron added. "And the guys were super cool."

PIRTEK's work for Stageline helped Lollapalooza run without a hitch from July 28-31. The Chicago event featured more than 170 bands, including Radiohead and Red Hot Chili Peppers.

## PIRTEK Day for Charity Supports Rare Disease, ADSL Deficiency



The disease was first described in 1984, and leads to profound developmental delay and, in up to 30% of cases, autistic features. Currently, over 30 mutations in ADSL are known to cause ADSL deficiency. The clinical picture in these individuals can vary widely. It affects patients both biochemically and behaviorally, with symptoms including psychomotor retardation and include seizures, cortical visual impairment and hypotonia.

There are currently 60 known cases worldwide.

The funds raised by the PIRTEK USA team was donated to the ADSL GoFundMe Fundraiser that will support the research of the disease.

To make a donation, please visit <https://www.gofundme.com/adslresearch>

A Facebook page was started for families with children with ADSL. Please share with your family and friends in support of the families and to help raise awareness. <https://www.facebook.com/adsl.deficiency.journeys/home>

On August 26, 2016 the PIRTEK USA team held a charity fundraiser to support the research of ADSL, Adenylosuccinate Lyase Deficiency.

Presently, there is no known cure or treatment and there is very little information out there about the disease.

# PIRTEK Launches New Franchise Program that Expands Opportunities to Entrepreneurs



## **Benefits include easier entry to business ownership for one of the nation's top B2B franchises**

In effort to help entrepreneurs gain access to the PIRTEK Franchise in the United States, PIRTEK recently launched the new Tier 2 Franchise Platform.

With only a \$20,000 point of entry, PIRTEK's new Tier 2 franchise program provides an easy and accelerated way for existing franchisees to expand their territories or enter new markets. The unique program also provides individuals who may have not met all the resource requirements for a standard franchise—which includes a Service & Supply Center and multiple Mobile Service Vehicles—with a mobile-only option to start.

“This new Tier 2 program supports our standard franchise offering by providing current franchisees a new avenue for growth and expansion,” said Glenn Duncan, executive director of PIRTEK

International. “In addition, it opens the door to business ownership for a wider group of entrepreneurs.”

In the standard PIRTEK franchise model, a franchisee starts with a Service & Supply Center, three Mobile Service Vehicles, approximately six

*“ (Tier 2) opens the door to business ownership for a wider group of entrepreneurs ”*

team members and a \$50,000 initial investment. With the new Tier 2 option, a franchisee can quickly launch into a new market with only two leased Mobile Service Vehicles, expanding the

fleet as revenues grow. The franchisee can keep the inventory in a garage or self-storage facility.

The goal of each Tier 2 franchisee is to have a fully staffed and outfitted Service & Supply Center within three years. With the addition of each new Mobile Service Vehicle, PIRTEK will expand the franchisee's exclusive territory. Tier 2 franchisees also can take advantage of the full administrative support that the PIRTEK corporate office provides as they grow their business.

The level of training for the Tier 2 franchise program is the same required of the standard program. U.S. veterans interested in participating in the Tier 2 program can receive a \$5,000 discount from the company.

To learn more about the new PIRTEK franchise program and view the Frequently Asked Questions, visit [www.pirtekusa.com/franchising-opportunities](http://www.pirtekusa.com/franchising-opportunities), call 1-888-774-7835 or email [kferretti@PirtekUSA.com](mailto:kferretti@PirtekUSA.com).



## Meet The Franchisee: Matt & Kathy Valkovic

Location: PIRTEK Monroeville; Monroeville, PA • Years in PIRTEK: 12-1/2

**How did you first become aware of PIRTEK and its franchise system?** I was laid off from a major industrial company and I needed to get back into the market. Actually it was my wife who found PIRTEK on the web, knowing my background would match the trade PIRTEK served made me study the possibilities.

**What attracted you to becoming a PIRTEK franchisee over other businesses that you investigated?** It had a model that had been developed and proven, plus it was an international business with a proven track record. The personal challenge of becoming an entrepreneur intrigued me so I would not become another statistic in the future was motivating as well!

**PIRTEK is often described as a family - as a franchisee - can you elaborate on some of the elements that makes PIRTEK feel like a family?** That's pretty true especially when you see the upper management becoming personally interested in your success. If I succeed, they succeed and grow. A potential owner must be willing to work overtime and understand the mental and financial commitment. The PIRTEK system can and will provide assistance but in the end the sales calls are up to each owner and a well trained staff.

**What are some of the major positives to being a PIRTEK franchisee?** Well after putting in the initial sweat equity and finally realizing growth, I realized organizing my schedule and daily activity was my call thus providing new found flexibility in my work and personal life. I don't watch the clock but became more motivated to eye the bottom line.

**Before getting into the PIRTEK way of life, what industry(s) were you involved in?**

I was in the nuclear industry. I had an electrical engineering degree with almost 30 years' service solving problems for customers. The PIRTEK System was a natural fit because I can still offer solutions to my customer problems and minimize their downtime. Once our customers see we can custom fabricate a hydraulic hose for them onsite they become repeat customers especially trusting our technical expertise.

**[If from a non-hydraulic background] How easy was it to become familiar with the PIRTEK system and become a business owner in a new industry?** The hydraulic hose industry is not new, but the concept of coming to the customer site and bringing all the resources to them is huge! Many people have commented "I wish I thought about doing something like that".

**What are some of the major benefits - whether financial or lifestyle - which you've found from being a PIRTEK franchisee?** As I mentioned above, as the system and the business grows and develops, it does afford me freedom to take on new opportunities. We constantly look for different revenue streams to expand. Being financially positioned to open other centers is appealing. Recognizing the variety of readiness factors takes time and research. The economy plays a huge role in the local business climate. Knowing when to pounce is vital to future success.

**If anyone reading was thinking about buying a PIRTEK franchise, what would you say to them?** It is not a short term growth turnkey business. Hitting the pavement daily must be understood. No one on your staff has the vested interest in your success but you. Lead by example

is the best training. Support and detailed training will come in time with each employee and soon the team will feel their contribution makes a difference.

**Can you identify some of the best things about owning a business under the PIRTEK banner?** You have a total support program from all aspects of running a business...from the technical to the financials. I'm not reinventing the wheel but with patience, persistence and faith in yourself then success can be realized sooner than later.

**What are some of the biggest things you've learned about either yourself or your business since becoming a PIRTEK franchisee?** I learned that employees are the key to the success of the business. An owner soon learns leadership means a lot to each individual on staff. Respect, firmness and fairness is earned and returned.

**PIRTEK - through being on-call 24/7 - is known for how dynamic and adaptable its product range is - surely you've got some stories about unique uses product or sticky situations you or your staff have found themselves in?** Yes that's so true. I'm glad those early years are behind me now. But you know the interesting part is these dynamics still face us today, but we're better prepared and more confident handling each new episode. No two days are ever the same, how we react becomes a bit smoother, less panicky and solvable. The team shares the highs and lows at meetings and appreciates being able to express their mistakes and success stories. To quote another successful owner, "It's a marathon, stay in shape!"



Stainless steel fittings and adapters are available in a broad range of thread forms from ¼" to 2" that meet current industry standards. Made with 316 grade stainless steel they are corrosion resistant and provide excellent properties against pitting. Stainless steel fittings and adapters can be utilized in numerous applications from the marine industry, petroleum refining, water treatment, food processing and many more.

### **Benefits**

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- **Resistant to staining**
- **Diverse application options can be utilized throughout many different industries**
- **Available in a wide range of thread forms**



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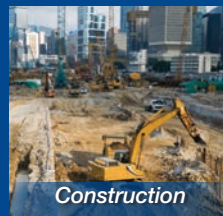


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## PIRTEK Helps Support Recycling, Renewable Energy by Participating in Trade Association Events

Sometimes talking trash is a good thing.

PIRTEK sponsorships are helping the National Waste & Recycling Association (Nwra) continue its advocacy of issues that improve America's future – and the world's.

In existence since 1962, the trade association represents waste and recycling companies across the United States, along with many other companies that do business with them. The Nwra champions such causes as the transfer of waste into clean energy, recycling, safety, conservation of natural resources, clean communities and emerging technologies.

PIRTEK helps sponsor the golf outings at the Nwra's conferences while participating in these events, including the 2016 Southeast Annual Conference

in Ponte Vedra Beach, FL, and the 2016 Mid-Atlantic Annual Conference in Hot Springs, VA. On Nov. 11, PIRTEK will be sponsoring the 2016 Arizona Chapter Business Meeting & Golf Tournament in Scottsdale, AZ.

In addition to helping a worthwhile organization, PIRTEK also gets to exhibit at receptions during some of the Nwra events, including the recent Mid-Atlantic conference.

Glenn Duncan, executive director of PIRTEK International, praised the organization and reaffirmed PIRTEK's commitment to its ongoing work.

"The association's work is extremely worthwhile, and we're enthusiastic supporters," Duncan said. "Conserving our natural resources and finding sustainable sources of energy are

matters of concern for every one of us. If PIRTEK can help in some way, we all come out ahead."

The group, which started out as the National Council of Refuse Disposal Associations, promotes issues at the federal, state and local levels throughout the United States. The Nwra also supports research and education within the industry. Its members, which include PIRTEK, do business in all 50 states and in the nation's capital.

"We do whatever we can to help make these events successful and to attract a wide audience," Duncan said. "We want to keep the good work moving forward."

## PIRTEK Golf Tournament Sponsorships Help Raise Cash for Charities

When PIRTEK helps people in need, it's just par for the course.

That's why two PIRTEK USA locations sponsored several golfing events recently to help raise money and awareness for some worthy causes.

PIRTEK Doral participated in the United Rentals 6th Annual Golf Tournament, which raised \$60,000 to help children facing serious health challenges. The tournament was on Sept. 30 at the Jacaranda Country Club in Plantation, FL. Every year, the event raises money for the Joe DiMaggio Children's Hospital Foundation, an organization that supports the Joe DiMaggio Children's Hospital.

The hospital funding helps provide quality, low-cost care for children, regardless of the family's ability to pay. Procedures at the Broward County hospital include heart transplantation, heart dialysis, catheterization and many life-saving surgeries. "This is a wonderful way to help Florida children in great need," said Carlos Shortt, owner of PIRTEK Doral in Doral, FL. "That's why we look forward to participating. It's a way we can pitch

in and support a good cause that saves lives."

The tournament included 18 holes of golf and several contests, such as putting accuracy and long-distance drives. There were also raffles and silent auctions.

*"It's a way we can pitch in and support a good cause that saves lives."*

PIRTEK Overland in Olivette, MO, was a sponsor of the American Subcontractors Association Midwest Council's 27th annual golf tournament Oct. 3 at Whitmoor Country Club in St. Charles, MO. The metro St. Louis PIRTEK sponsored a par 3 hole in the event, which drew nearly 200 golfers.

The tournament raised money to help support the United Service Organizations Inc. (USO). The well-known nonprofit organization puts on programs and live entertainment for members of the Armed Forces and their families.

"It was a great time, lots of fun," said Tim Hastings, sales manager of PIRTEK Overland. "We're already thinking about next year. It's such a great cause."

PIRTEK participated in conjunction with the American Subcontractors Association of St. Louis. The organization is a construction trade association of specialty contractors and suppliers who serve the construction industry and surrounding community.

"Participating in the tournament helped us give back a little to our service men and women who give us so much every day," Hastings said.





## PIRTEK Joins Chris Kyle Frog Foundation Partner Group

With a strong military and first responder presence among its franchise network, PIRTEK highlights its support of the Chris Kyle Frog Foundation (CKFF) established by Taya Kyle, the Foundation's Executive Director, to honor her late husband, Chris Kyle, the famed American Sniper.

Kyle presented to the PIRTEK franchise group earlier this year at the annual conference in Florida. Her story resonated with the attendees, especially veterans and those with close ties to military and first responder families.

"Our mission," stated Kyle, "is to honor God, Country, and families who serve by providing experiences that strengthen military and first responder marriages and families."

In May 2016, Taya was introduced as the official Team Ambassador for PIRTEK Team Murray which raced in the 100th running of the legendary Indianapolis 500.

During the race, approximately 500 members of the Indianapolis area first responder community were hosted by Kyle, CKFF and PIRTEK Team Murray as a function of the Foundation's Date Night Out program. This program is designed as an opportunity for military and first responder couples to take a much needed day or evening out from daily stresses and spend quality time with each other.

Additionally, several Revitalization Retreats - Chris Kyle Frog Foundation's signature program - were awarded to select

couples nominated by their local Indianapolis leadership.

Revitalization Retreats are the flagship program at CKFF and are directly inspired by the personal experience of Chris and Taya Kyle. CKFF Retreats are awarded as an opportunity for military and first responder married couples to "downshift" from the intensity of a mission-focused life of service and reconnect for a few days at destinations selected from across the United States.

Derek and Tamar, one of the couples awarded their Revitalization Retreat, have recently taken their Retreat in the Pocono Mountains in Pennsylvania. They have been married for five years and have three kids. Both work in the Indianapolis Police Department.



Glenn Duncan, PIRTEK USA, CEO presents Taya Kyle with a PIRTEK Team Murray commemorative coin.



Tamar and Derek, awardees of a Revitalization Retreat with Taya Kyle.

"We didn't have to worry about anything because everything was already planned so, we had a chance to really enjoy each other," said Derik and Tamar.

Most recently, CKFF held its first Empowered Spouses Retreat, where Taya joined with a number of military and first responder spouses in a quiet and remote wilderness location to reflect, be challenged by new outdoor skills, and connect with peers facing similar challenges in a service marriage.

PIRTEK joins CKFF's partner group, which includes American Airlines and numerous other organizations from across the country to help the Foundation create meaningful experiences to support marriages and families that serve.



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*Note: Always clean plugs after use to eliminate opportunities for contaminants. Remove all oils from plugs to increase the gripping power when reusing the PLDV plug.*

***Helping to keep hydraulic systems free and clear of  
contamination while protecting the environment and  
maintaining a safe workplace.***

# PIRTEK Helps Older Cars Chill in St. Louis



While PIRTEK is best known for hose replacement on industrial equipment, the hot summer in St. Louis has helped bring in another clientele: people with old cars who want air conditioning.

“We’ve had a lot of them come in this past summer,” said Dave Penning, owner of PIRTEK Overland in metro

St. Louis city of Olivette, MO. “They want custom hoses made for the air conditioning in their older cars. Some of them have cars with no A/C and are having it installed. We do the custom hose work for them.”

Penning said that once cars reach a certain age, even seven years in some

cases, getting new A/C hoses is no longer a simple matter. As a result, many of them are coming into PIRTEK to get the cold air blowing.

“We worked on a 1964 Corvair a while back,” Penning said. “Another gentleman came in with a 1942 Ford with a Chevy drive shaft. He said his wife wouldn’t get in the car without A/C. We did the work so she could ride with him.”

PIRTEK Fenton, also in the St. Louis area, has seen a fair number of cars come into the center for air conditioning hoses this summer. Richard Armstrong, PIRTEK Fenton owner, said one challenge he faces regularly is talking customers out of the do-it-yourself approach.

“We try to get the customer to bring in the car so we can fix it properly,” Armstrong said. “They say, ‘I know how to put a hose on,’ but we see them back in here in a few days after they try it.”

## PIRTEK Trivia Quiz #37

Answer the question below correctly by January 30, 2017 and you will be entered in a drawing to win a \$200 Visa Gift Card. To enter visit:

[www.pirtekusa.com/triviaquiz](http://www.pirtekusa.com/triviaquiz)

*Hint: The answer can be found in this newsletter.*

**Which cities did PIRTEK Centers assist stadium builders and renovators?**

- a. Boston & Atlanta
- b. Chicago & Miami
- c. Miami & Atlanta
- d. St. Louis & Pittsburg

*Disclaimer: We will choose at random one winner who answered the question correctly.*

**ONLY ONE ENTRY PER PERSON.** The contest is not open to PIRTEK employees or family members.



## Australian PIRTEK Enduro Cup

The fourth edition of the PIRTEK Enduro Cup in the Australian Supercars Championship has been awarded to an international combination for the first time.

The Cup covers the three longer, two driver endurance races and played host to huge crowds and greatly increased television audiences in season 2016.

New Zealander Shane van Gisbergen and Las Vegas-based Frenchman, Alex Premat were the dominant force in this year's PIRTEK Enduro Cup, finishing second in three of the four races and winning the other!

It was a rare form of consistency seen in the endurance races - which

comprise a 310 mile (500km) race at Sandown in Melbourne; a 620 mile (1000km) race on the iconic Mount Panorama circuit in Bathurst and two 186 mile (300km) races on a shorter version of the Surfers Paradise IndyCar course.

*The PIRTEK Enduro Cup is increasing in prestige with every year that passes.*

Just one manufacturer took honors throughout the three races, that being Holden (Australia's General

Motors Chevrolet equivalent). The Red Bull Racing Australia team that van Gisbergen and Premat race that claimed its third PIRTEK Enduro Cup and their team cars filled three of the top five positions with a customer car in another place.

Sandown was won by last year's Enduro Cup Champions - Garth Tander and Warren Luff from the Holden Racing Team; Tekno Autosport took out the Bathurst 1000 with Will Davison and Jonathon Webb, whilst van Gisbergen and Premat shared wins with Red Bull team-mates, Jamie Whincup and Paul Dumbrell on the Gold Coast.

The PIRTEK Enduro Cup is increasing in prestige with every year that



## PIRTEK Kiwis In Four Nations Fight



The PIRTEK-backed New Zealand Kiwis are currently in England as part of the Rugby League Four Nations. They are in the round robin tournament against Australia, England and for the first time, Scotland.

The New Zealand National team got its program underway with a narrow victory over England, a shock result with the English team rejuvenated under Australian master coach, Wayne Bennett.

A 65th minute field goal by half sensation Shaun Johnson placed the Kiwis back in front after an early second half lapse where the Lions drew level through their only try-scores in the match.

Australia romped home to a 54-12 win over Scotland in their opening group match. The close score will no doubt put a scare through the PIRTEK Kiwis camp heading into their second match against

Australia on November 5th - the Aussies also having recently scored a comprehensive victory against the black and whites in Perth.

England will take on Scotland in the second round, whilst the round robin format will conclude on the 12th and 13th of November respectively with the Kiwis up against Scotland and Australia against old foes England.

passes. This year, the Cup was on display on the Grand Staircase at the Surfers Paradise Marriott Resort and Spa and pre-event, the Title contestants delivered the trophy to the circuit via a 27-foot powerboat.

This year, each Australian franchise conducted a sales promotion throughout their Service and Supply Centers to win prizes for both them and customers. PIRTEK Springwood on Brisbane's outskirts was selected as the successful franchise to present the PIRTEK Enduro Cup to the winners. The trophy is constructed by an internationally renowned Australian artist, James Corbett and features 400 fittings available from the PIRTEK catalogs.



*Caption for here?*



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